



Your Special Delivery

Venture Oregon 2000

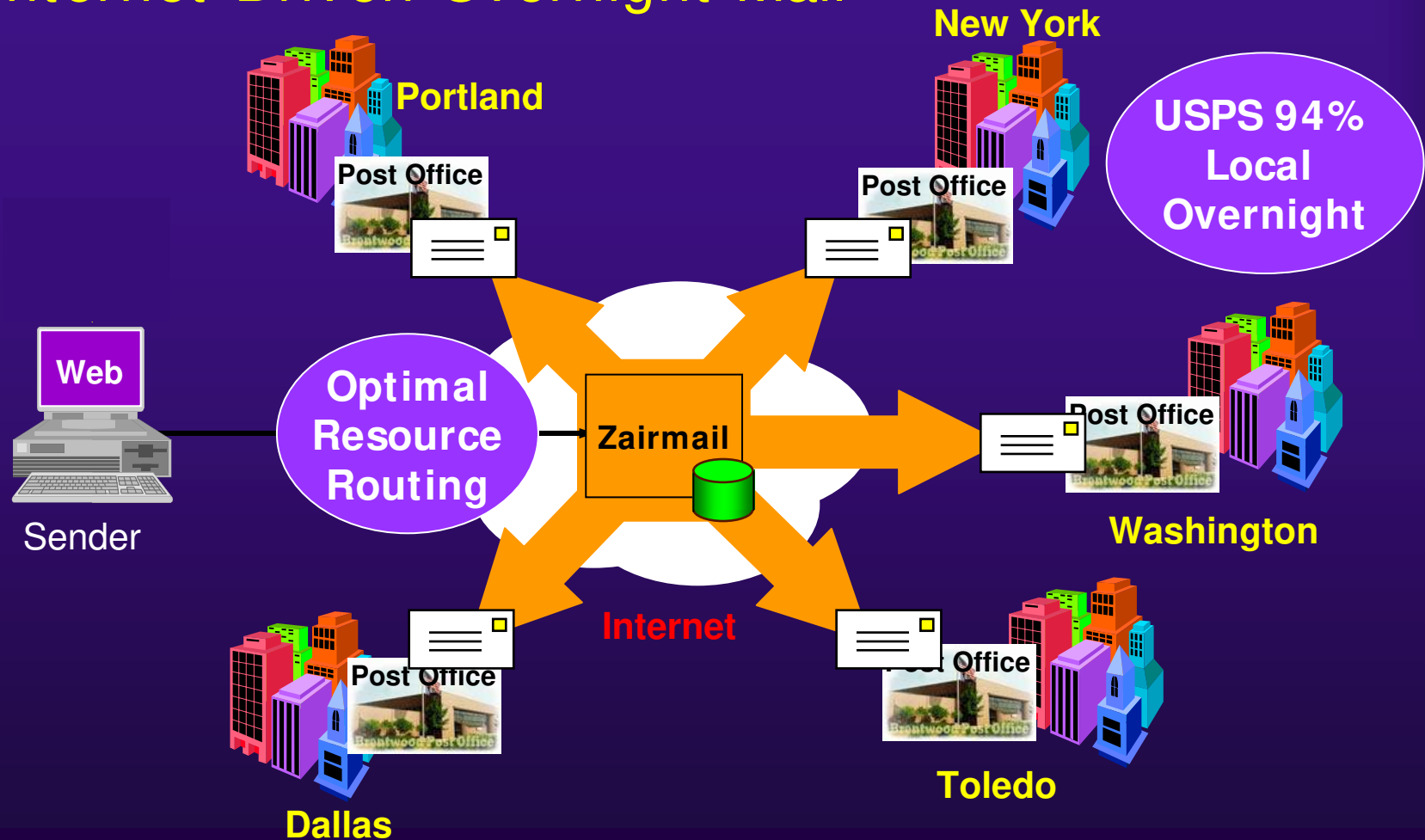
October 3, 2000

Imagine...

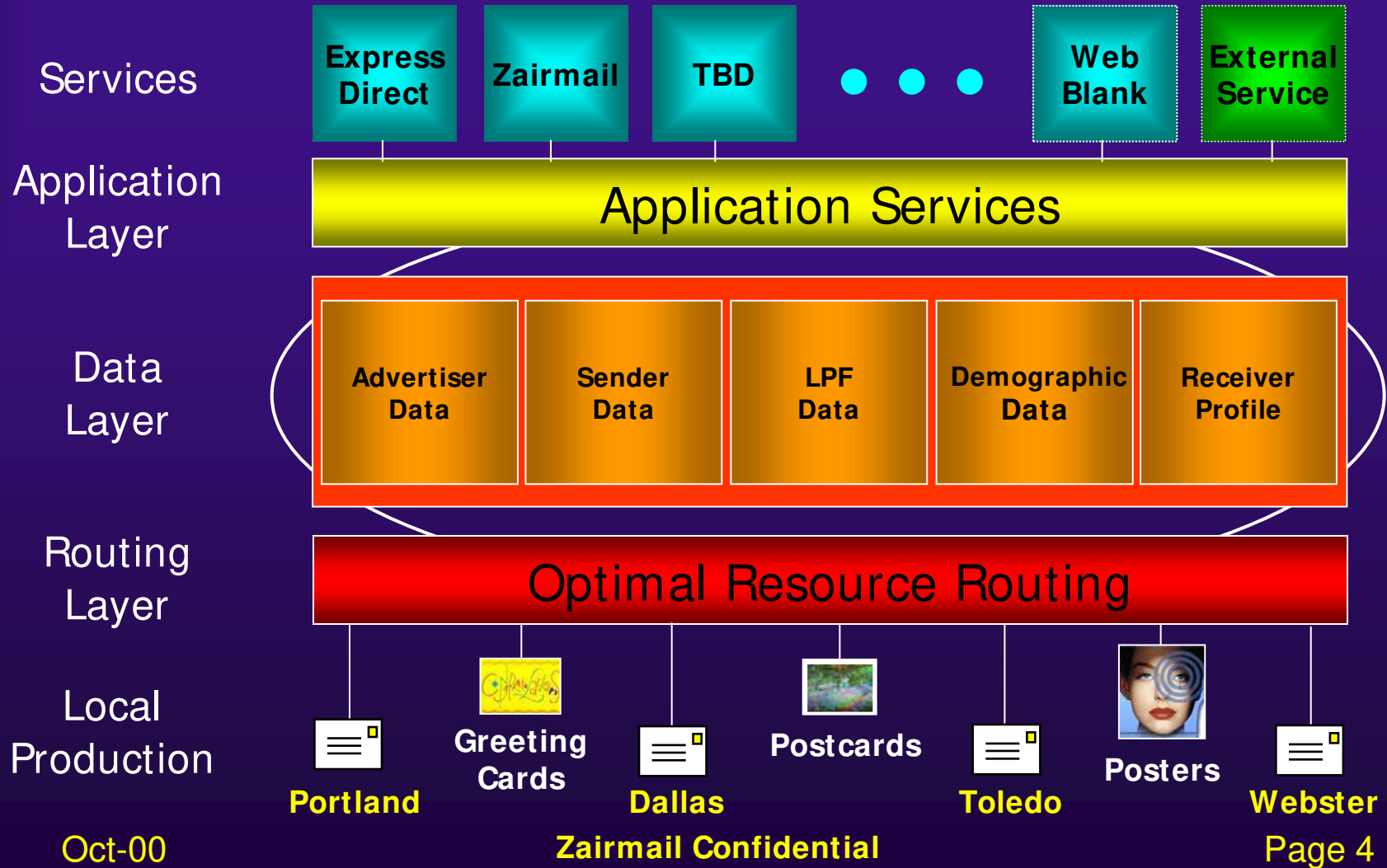
- An Internet offering that is just as valuable for those offline as those online
- An Internet offering that will earn money and produce a tangible product
- A business that has the potential to return billions for stakeholders!

Imagine ... Zairmail

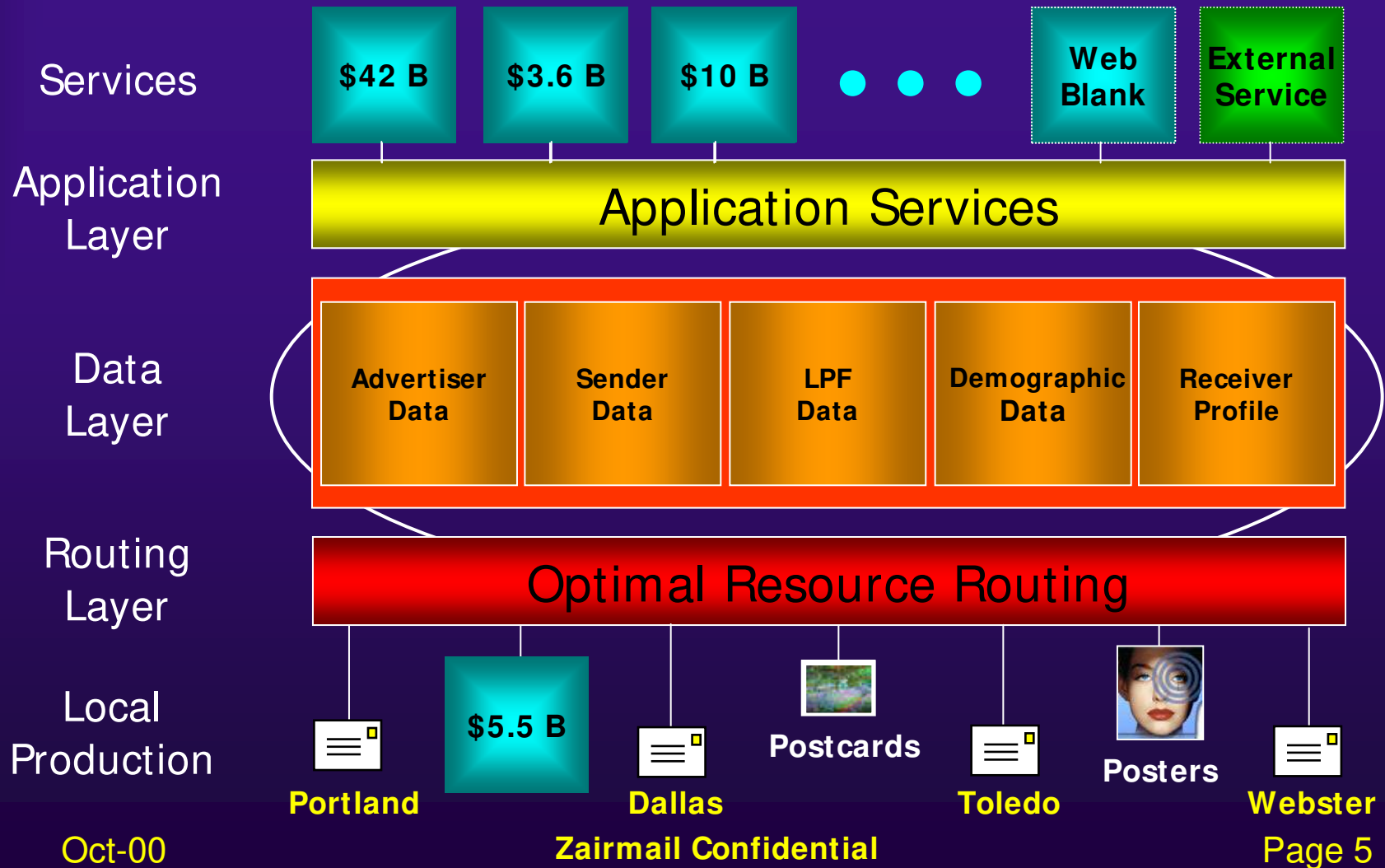
Internet-Driven Overnight Mail



Broad-Based Infrastructure



Billion Dollar Opportunity



Rapid Growth

- 100%+ QtQ revenue growth
 - 25+ advertisers
 - 10+ mailers
- Growing Employment
 - 30 employees now
 - 40 by year-end
- Sales funnel
 - 25+ advertisers
 - 20+ mailers
- Cash reserves
 - 22 months now
 - Add 30% in Q4

\$ 150 M

\$ 20 M

\$ 1 M

\$ 0 M



Winning Team: Management



Wilson Zehr
President & CEO

18 years Engineering, Marketing, & Bus. Dev.
eFusion, Sequent Computers
Cadre Technologies, Verdix

BS, Finance & Law, Portland State
MBA, PhD (candidate), Portland State



Bill Impey
Vice President, Marketing

30+ years Marketing & Operations
Oregon Freeze Dry (division of Phillip Morris)
Proctor & Gamble

BS, Duke University
MBA, University of Virginia



Don Skloss
Vice President, Sales

16+ years Sales & Management
Transamerica, Dean Foods,
Kraft General Foods, Johnson & Johnson

BA, Business, Notre Dame



Mojoy Mirashrafi
Chief Technology Officer

18+ years Software Design & Engineering
Intel Corporation, eFusion
August Systems, Oregon State

BS & MS, Computer Science, Oregon State
7+ patents Internet communications



Tobin Kurtin
Vice President, Operations

18+ years Operations
BuySellBid.com, Johnstone Supply
Oracle Corporation, General Electric

BS, Ind. Eng., Texas A&M University
MBA, Ealing College



Keith Jackson
Vice President, Operations

20+ years Consulting & Communications
Bell Canada, Xios, Boots Company plc
Stentor Alliance, Ferranti

BS, Economics, University of Wales
MBA, Ottawa University (Canada)

Winning Team: Board of Directors



Bill Paxon

**Partner, Akin Gump Straus Hauer & Feld
US Congressman, New York (1988-1998)**

BA & PhD, Canisius College
PhD, Daeman College
PhD, Roberts Wesleyan College



Wilson Zehr

**President & CEO, Zairmail
Business Development, eFusion**

BS, Finance & Law, Portland State
MBA, PhD (candidate), Portland State



Mike Coughlin

**Partner, Computer Sciences Corp.
CAO, US Post Office (1989-1999)**

BA, Loras College
Executive Exchange, Stanford



Rick Black

**Chairman, Servador & ECRM
Vice Chairman, Oak Technology**

BS, Engineering, Texas A&M
MBA, Harvard
PhD, Beloit College



Jeff Tung

**Partner, Timberline Ventures
VP & Partner, Xerox Technology Ventures**

BS & MS, EE, MIT
MBA, Harvard



Bill Kallman

**Partner, Timberline Ventures
CEO, Infinite Music & Eyeonics**

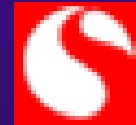
BA, Chemistry, Reed College
MS, MS & E, Stanford
MBA, Harvard

Winning Team: Partners

- Reputable Funding Partners
 - Timberline Ventures
 - Draper Fisher Jurvetson
 - Hewlett-Packard
- Experienced Channel Partners
 - American Continental Group
 - CommPartners
 - Shandwick
- Time-tested Production Engine
 - Xerox Corporation
 - US Postal Service
 - Experian (formerly TRW)



American
Continental
Group



The Opportunity

Imagine Zairmail...

- Billion Dollar Investment Potential
- Experienced Management Team
- Systems and Partners in Place
- Generating Revenue Today!

Raising \$3M - \$5M this Quarter

Let's Figure out how to Work Together!